



Oregon Law Institute  
of Lewis & Clark Law School

## 21st Annual Ethics CLE

### Conscious Communication<sup>®</sup> to Facilitate Equal Access to Justice: *Dealing with People You Can't Stand; How to Bring Out the Best in People at Their Worst*

Dr. Rick Brinkman

8:45 – 12:00

**3.25 Access to Justice Credits**

### Real Lawyers, Real Problems: *Integrity in the Face of Adversity*

1:00 – 4:00 p.m.

**3 Ethics Credits**

### Mandatory Child Abuse Reporting for Attorneys

4:05 – 5:05 p.m.

**1 Child Abuse Rep Credit**

**FRIDAY, NOVEMBER 7, 2008**

Oregon Convention Center  
777 NE Martin Luther King Jr. Blvd.  
Portland, Oregon

# SCHEDULE

## Conscious Communication® to Facilitate Equal Access to Justice: *Dealing with People You Can't Stand; How to Bring Out the Best in People at Their Worst*

**Dr. Rick Brinkman**

*3.25 Access to Justice Credits*

8:15 LATE REGISTRATION AND DISTRIBUTION OF MATERIALS

8:40 WELCOME AND INTRODUCTION

– Hon. Robert D. Durham, Oregon Supreme Court

8:45 - 12:00 **Conscious Communication® to Facilitate  
Equal Access to Justice**

*There will be  
a 15-minute  
break during  
this session.*

- The four choices you have when interacting with people and the overall strategy to be successful with people
- The lens of understanding—why do people act the way they do, what causes them to be stressed out
- Basic training: the communication skills you unconsciously use when effective communication is naturally happening
- A walk on the wild side: strategies for the ten stress behaviors
- Sniping: sarcasm, distractions, sabotage, to your face or behind your back
- Know-it-all behavior: when people don't listen, dominate conversations, are condescending
- Think-they-know-it-all behavior: when people don't listen, dominate, act like they know what they are talking about but really don't
- Grenade tantrums: irrational tantrums, explosiveness, volatility
- Whining and negativity: everything is wrong, nothing is right, and it's always that way
- Yes and maybe behaviors: people are agreeable on the surface but you don't know where they really stand
- Nothing behaviors: when people literally say nothing
- Changing your attitude and reactions to people

12:00 ADJOURN

**DR. RICK BRINKMAN** has been touring nationally and internationally since 1980 sharing his human behavior insights and practical communication strategies in his trademark entertaining and educational style. He has received numerous awards, including Funniest Speaker of the Year by the Sales Forum and the Institute for Management Studies Distinguished Faculty award. He is the coauthor of *Dealing With People You Can't Stand*, an international best seller translated into 17 languages. In 1988 he was one of only 15 people selected by the Tom Peters Group to present the "In Search of Excellence and Thriving on Chaos" programs. He is a regularly featured speaker for many associations and corporations.

# SCHEDULE (cont.)

## Real Lawyers, Real Problems: *Integrity in the Face of Adversity*

3 Ethics Credits

1:00 - 2:00 **Recent Developments Regarding Oregon's Rules of Professional Conduct**

- Recent case law
- Recent ethics opinions
- Emerging issues
  - *Christopher R. Hardman*, Law Office of C.R. Hardman
  - *Jeffrey D. Sapiro*, Disciplinary Counsel, Oregon State Bar

2:00 - 2:15 BREAK

2:15 - 4:00 **Real Lawyers, Real Problems: *Integrity in the Face of Adversity***

- A lawyer's duty of undivided loyalty
- External pressures and ethical obligations
- Supervisor/subordinate responsibilities
- Unpopular causes
  - *Robin Morris Collin*, Willamette University College of Law
  - *Peter R. Jarvis*, Hinshaw & Culbertson LLP
  - *John R. Kroger*, Lewis & Clark Law School, author of *Convictions* (and candidate for Oregon Attorney General)
  - *Steven T. Wax*, Federal Public Defender's Office, author of *Kafka Comes to America*

## Mandatory Child Abuse Reporting for Attorneys

1 Child Abuse Rep Credit

4:05 - 5:05 **Mandatory Child Abuse Reporting for Attorneys**

Oregon lawyers know they are required to make a report when they have a reasonable belief that child abuse has occurred, once they come into contact with the victim or the perpetrator of that abuse. Analysis of this simple-sounding statement reveals uncertainties, however, and the possibility that moving away from one problem may be approaching another. This will be a practical discussion designed to inform the judgments lawyers are required to make, and the steps they are required to take, to fulfill their duty to assist in protecting children from abuse.

– *Timothy M. Travis*, Timothy Travis Consulting Co.

# 21<sup>st</sup> Annual Ethics CLE

**Friday, November 7, 2008**

**Oregon Convention Center  
777 NE MLK Jr. Blvd.**

## **MCLE CREDIT**

**Conscious Communication® to Facilitate Equal Access to Justice** will receive 3.25 **Access to Justice** MCLE credits. **Real Lawyers, Real Problems** will receive 3 **Ethics** MCLE credits.

**Mandatory Child Abuse Reporting for Attorneys** will receive 1 **Child Abuse Rep** credit.

## **PROGRAM PRODUCTS**

Even if you cannot attend, you can still get the program on audio CDs or DVDs. Use the order form in this brochure to order your set today! OLI Annual Passholders may purchase the materials at 50% off the full retail price.

## **CONFIRMATION**

Confirmation for the live program will be sent via e-mail or fax.

## **CANCELLATION POLICY**

Tuition minus a \$20 handling charge will be refunded if the cancellation request is *written and received* by Monday, November 3, 2008.

## **NEED ASSISTANCE?**

If you are a person with a disability, please let OLI know in time to make any necessary accommodations.

## **TUITION ASSISTANCE**

A limited number of scholarships are available based on financial need. Contact OLI.

## **QUESTIONS?**

Please call OLI at (503) 768-6580 in Portland or toll-free in Oregon at (800) 222-8213; e-mail us at [oli@lclark.edu](mailto:oli@lclark.edu); or visit our website at [www.lclark.edu/org/oli](http://www.lclark.edu/org/oli).

## **VIDEO REPLAYS**

Please register at least one week prior to the replay date.

### **Bend – 11/21/08**

**Communication – 8:30 a.m.**  
**Real Lawyers, Real Problems – 12:30 p.m.**  
**Child Abuse Reporting – 3:30 p.m.**  
Bryant Lovlien & Jarvis  
591 Mill View Way

### **Eugene – 11/14/08**

**Communication – 8:30 a.m.**  
**Real Lawyers, Real Problems – 12:30 p.m.**  
**Child Abuse Reporting – 3:30 p.m.**  
Harrang Long Gary & Rudnick, P.C.  
360 East 10th Avenue, Ste. 300

### **Medford – 11/14/08**

**Communication – 8:30 a.m.**  
**Real Lawyers, Real Problems – 12:30 p.m.**  
**Child Abuse Reporting – 3:30 p.m.**  
Kellington Krack Richmond Blackhurst & Glatte LLP  
23 Newtown Street

### **Portland – 11/26/08**

**Communication – 9:00 a.m.**  
**Real Lawyers, Real Problems – 1:00 p.m.**  
**Child Abuse Reporting – 4:00 p.m.**  
Oregon Law Institute  
Gus J. Solomon Courthouse,  
620 S.W. Main St., Suite 706

## **Have you purchased your 2008–2009 OLI Annual Pass?**

**Start the first of any month through January 1, 2009  
and your OLI pass is good for the next 365 days.**

**For information about the OLI Annual Pass,  
visit our website at [www.lclark.edu/org/oli](http://www.lclark.edu/org/oli).**

**21<sup>st</sup> Annual Ethics CLE**

Friday, November 7, 2008

Name \_\_\_\_\_ OSB No. or Profession \_\_\_\_\_

Firm/Organization \_\_\_\_\_

Street Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-Mail \_\_\_\_\_

Please "✓" appropriate box below:

 Live presentation     Video replay. Location: \_\_\_\_\_ Date: \_\_\_\_\_**TUITION** *Prices apply to live and video replays.***ALL THREE SESSIONS:**

- \$189** "Early Bird" tuition (*received by November 3, 2008*).
- \$95** Legal aid attorneys (*received by November 3, 2008*).
- \$25** OLI Annual Pass holder (Annual Pass No. \_\_\_\_\_).
- \$20** Add to above tuition if registration received *after November 3, 2008*.

**INDIVIDUAL SESSIONS:**

- Conscious Communication® to Facilitate Equal Access to Justice*
  - \$139** "Early Bird" tuition (*received by November 3, 2008*).
  - \$15** OLI Annual Pass holder (Annual Pass No. \_\_\_\_\_).
- Real Lawyers, Real Problems*
  - \$119** "Early Bird" tuition (*received by November 3, 2008*).
  - \$15** OLI Annual Pass holder (Annual Pass No. \_\_\_\_\_).
- Mandatory Child Abuse Reporting for Attorneys*
  - \$35** "Early Bird" tuition (*received by November 3, 2008*).
  - \$15** OLI Annual Pass holder (Annual Pass No. \_\_\_\_\_).
- \$20** Add to above tuition if registration received *after November 3, 2008*.

**PRODUCT ORDER** *I am unable to attend. Please send me:***All Three Sessions:**

- \$219**  Audio CDs and materials
- \$319**  DVDs and materials

*Conscious Communication® to Facilitate Equal Access to Justice*

- \$149**  Audio CDs and materials
- \$189**  DVDs and materials

*Real Lawyers, Real Problems*

- \$129**  Audio CDs and materials
- \$189**  DVDs and materials

*Mandatory Child Abuse Reporting for Attorneys*

- \$35**  Audio CDs and materials

 Deduct 50% from order if you are an OLI Annual Pass holder (Pass No. \_\_\_\_\_)

- \$7.00** *Note: Add \$7.00 shipping & handling fee to above product orders.*

**ENCLOSED IS \$\_\_\_\_\_ BY:**

- Check payable to Oregon Law Institute (OLI)
  - Credit Card: Acct. # \_\_\_\_\_
    - VISA     MasterCard
- Exp. Date: \_\_\_\_\_ Signature: \_\_\_\_\_

Return this form with payment to:  
 OLI Registrar, Solomon Courthouse  
 620 S.W. Main St., Suite 706  
 Portland, OR 97205-3037

...or fax this registration  
 form including credit  
 card information to:  
 (503) 768-6585.